

## GLIMPSE™ DEMONSTRATION SCRIPT

With **Beverly Hollister** and **Misha Hughes**

*(underlined words are displayed in the video message)*

There are four quick and easy steps to healthier more radiant skin using the Glimpse system. Each step is represented by a different product in the Glimpse skin care brand. And joining me today is a leading personal care expert. Her extensive knowledge building retail stores and spas and wellness centers throughout the United States has been invaluable to the Glimpse team. She has been with us every step of the way. I'd like to welcome my friend, Misha Hughes. Welcome, Misha.



*Thank you for having me here today, Beverly. It is my pleasure to be here. Thank you. Tell us about these four steps. I would love to.*

Misha, you have worked with over 300 different medical and aesthetic skin care brands. What makes Glimpse unique?

Glimpse is intuitive with self-adjusting formulations to address your skin's changing demands for beneficial topical nutrition. With the creation of Glimpse, Xango is setting a new standard: proprietary performance ingredients with Bioactive X3 Complex™. It is the first toxin-free skin nutrition, results-oriented, base system I have found in my years in the skin care industry.



Glimpse leads with pure mangosteen topical nutrition. The first ingredient is mangosteen-infused water. There are two cleansers, one toner, one serum, and two moisturizers: all in convenient tubes or pump packaging.

Cleansing is your **first step** to beautiful radiant skin. Glimpse sulfate-free cleansers gently but effectively draw out dirt and make-up.

Glimpse cleansers are formulated to soothe, clarify and calm your skin from signs of inflammation. Cleanse without overstripping and leave your skin feeling completely refreshed and naturally hydrated.

When using your gel cleanser, place a quarter-sized amount on your fingertips. Work into a gentle foam and massage onto your face and neck. Removing all traces of cleanser is very important -- be sure to rinse with lukewarm water and a cleansing cloth. Impurities are gently washed away, leaving your skin clean, fresh, and balanced.

When using the creamy cleanser, apply a quarter-sized amount or more onto your fingertips and massage with circular motions over your face and neck.

The gentle soothing creamy cleanser leaves skin clean, moist, and refreshed.

(Beverly) I prefer the creamy cleanser. It is refreshing and gentle for dehydrated or sensitive skin while bathing your skin with pure mangosteen pericarp oil.

(Misha) I use the gel cleanser but remove my eye make-up with the creamy cleanser because it leaves my lashes feeling soft and conditioned.

After cleansing rinse with lukewarm water or a cleansing cloth.

Each of the Glimpse cleansers dissolves make-up and debris effortlessly, and leaves your skin primed for **Step 2** in your regimen. which is the xanthone toner. Our non-alcohol toner is in a base of pure mangosteen infused water, with high levels of the actives from the mangosteen that will refresh, revitalize, and energize your skin.

Our toner is formulated to enhance absorption of your serum and moisturizer, provide your first layer of anti-aging phytonutrients, calm and soothe your skin.

To apply the toner, shake it well and generously mist over your face, neck, and chest area until it is wet. You may also saturate a cotton pad and smooth over your skin. I use the toner during my morning and evening regimens. But I also use it to set my mineral makeup and throughout the day to freshen my skin.

**(Step 3)** The serum contains maximum concentrations of Bioactive X3 Complex which is combined with supported botanicals, trace minerals and vitamins to provide responsive bioavailable topical nutrition. Glimpse serum is formulated to overcome visible signs of aging, defend against uneven clarity, unrefined texture, and sluggish tone, and support your skin's natural reparative process.

To apply, shake your serum well. Gently smooth one to two pumps over your cleansed and toned skin, covering your neck and face.

Glimpse serum works with your skin to remind it of how it behaved when it was younger: energized, radiant, and firm.

**Step 4** in your skin nutrition regimen is to hydrate. Glimpse moisturizers allow your skin to breathe and support an optimal state of well being.

The moisturizing cream and lotion contain vital phytonutrients to nourish your skin by calming the signs of inflammation, help stimulate skin cells, assisting natural collagen production, and gently exfoliate and refine your skin, revealing a clearer, brighter, more radiant complexion.

To apply the moisturizing cream, smooth several pumps evenly over your face, neck, and chest, using upward and outward motions. Massage this anti-aging, line diminishing cream over your skin and enjoy its rich, nutrient results .. supple, smooth skin.

The lotion is formulated for normal to combination skin. This lotion gently exfoliates to help clear your congested skin. It is light, oil-balancing for refining and clarifying.

(Misha) This light emulsion hydrates and nourishes your skin, keeping it smooth, refined, and radiant. I use the lotion as my primary moisturizer. But I found that I love using the cream around my eyes, on my neck, chest, and even on the back of my hands.

(Beverly) I use the cream for my moisturizer. But there are days and seasons when I don't need as much hydration and I use the lotion.

That's why we created three different systems. System I for normal to dry skin. This system contains the creamy cleanser, toner, serum, and moisturizer cream. System II is for normal to combination skin. This system contains the gel cleaners, toner, serum, and moisturizing lotion. And finally the Glimpse Complete System features all six Glimpse skin care formulas and addresses the skin's complex needs by providing comprehensive skin nutrition.

